



Laurence Bergman

Principal / CEO / Broker of Record
NAI Bergman

+1 513 322 6307

+1 513 515 5488

larry@bergmancommercial.com

Scope of Responsibilities

Laurence Bergman, a founding member of NAI Bergman, is a licensed real estate broker in Ohio, Kentucky, and Georgia. Larry oversees business and client development, NAI Bergman licensee supervision, acquisition / disposition representation, and engages in transactional activity.

Larry is a consistent award winner in Commercial Real Estate. In 2014, he was selected by the Midwest Real Estate News Commercial Real Estate Hall of Fame. He was also awarded NAI Global's President's Award – Eastern US Markets. The President's Award recognizes leadership, teamwork and business generation. Out of 400 NAI Global affiliates, NAI Bergman was nominated for company of the year and was recipient of The Eagle Award – Major Markets – US. Larry has been consistently recognized as a Top 10 Costar Power Broker in Sales and/or Leasing transactions, and was also recognized by the Cincinnati Business Courier as a Top 10 Commercial Real Estate broker. Through Larry's community efforts, NAI Bergman was selected as the 2012 Blue Ash Business Advocate of the Year.

Background & Experience

Larry has a broad range of commercial real estate experience and his knowledge is extensive. He repeatedly proves worthy to those he comes in contact with. Beyond brokering transactions, Larry is a principal in a real estate development and investment business. He served as Chairman of the Greater Cincinnati Commercial Real Estate Council and continues to sit on its board of directors. He's also served on the Lands Commission in the United States Federal Courts.

Professional Affiliations & Designations

Leadership Board, Greater Cincinnati Commercial Real Estate Council 2010
– Current

Member, Leadership Board, Greater Cincinnati Real Estate Council,
Cincinnati Board of Realtors

Member, International Council of Shopping Centers

Member, Cincinnati Area Board of Realtors

Member, Ohio Association of Realtors

Member, National Association of Realtors

Educational Background

Bachelor of Science degree in Real Estate, Urban Development and
Marketing, Syracuse University

Significant Transactions

Since 2005 assisted the Cincinnati Public Schools, providing a full range of professional real estate assistance and especially in the disposition of selected facilities, a possibility authorized by legislation but all transactions were subject to a strict time limit to close. NAI Bergman was able in 2005 to sell three of the buildings within 5 months, netting valuable income for the Cincinnati Public Schools to use in upgrading their facilities. In 2012, he again helped sell 12 public school properties in a short period of time. He continues to represent the school district as they explore options for other surplus buildings.

Laurence also spearheaded the redevelopment of a 617,000 sf Kroger & industrial candy plant along a highway interstate and adjacent to a large mall. The property had originally been marketed as an industrial facility, but after analyzing the marketplace, the decision was made to redevelop the space into a retail center. The first tenants in the redeveloped space included Dave & Busters, Sears, Golf Galaxy and Ashley Furniture, and the client's return was maximized. Since that time, additional tenants were added and the retail portion of the complex is full.

Laurence Bergman is well known in the commercial real estate industry of thinking out of the box and successfully finding alternative uses for special use real estate

A small sampling of companies and individuals Laurence has represented and/or transacted on behalf of includes:

State Farm Insurance Companies, Duke Energy, SunCoke, Aldi Foods, Tire Discounters, Morris Furniture, Dave & Busters, Sears, Golf Galaxy, Taco Bell Franchise, New, Horizons Learning, Unifund, Oncology Hematology Care, United States Postal Service, FDA, Duke Realty Investment, C-III, Auction.com, Massage Envy, European Wax, Auction.com