



Frank Smith, CCIM, CPM

Consultant

NAI Summit

610-871-1682

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Scope of Responsibilities

Frank's primary area of focus is serving as consultant for brokerage departments.

Background & Experience

Frank Smith has over 35 years' experience in the areas of construction, real estate development, property management and brokerage. Mr. Smith was the former General Partner in the largest commercial real estate development firm in the Lehigh Valley. He has personally overseen the construction of approximately five million square feet of new buildings and two million square feet of tenant improvement work. This background translates into a host of benefits NAI Summit can offer owners as consultants, developers and property managers. His in-depth knowledge of tenant requirements and costs, building construction and maintenance, as well as long-standing relationships with local vendors allow Summit to offer efficiency in procurement of services necessary in the operation of real estate.

Frank studied civil engineering at Temple University and is a CPM® (Certified Property Manager), a designation awarded by the Institute of Real Estate Management (IREM) of the National Association of Realtors® to professional real estate managers who have distinguished themselves in the areas of experience, education and ethical conduct. He is also a CCIM (Certified Commercial Investment Member) with the Commercial Investment Real Estate Institute (CIREI) an affiliate of the National Association of Realtors®. CCIMs are recognized experts in commercial real estate brokerage, leasing, asset management, valuation and investment analysis and form a business network encompassing 1,000 markets throughout North America.

Professional Affiliations & Designations

Certified Property Manager - CPM

Certified Commercial Investment Member - CCIM

Significant Transactions



- Sale 18,204 office building for \$2,925,000 - Bethlehem, PA
- Sale large medical office building for \$4.7M - Bethlehem, PA