



**Linda B. Keefe**

Senior Vice President

NAI Brannen Goddard

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## Scope of Responsibilities

Linda Keefe is a specialist in the sale and purchase of unentitled land, entitled land and developed lots in master-planned communities and residential subdivisions. Over the past twenty-plus years, she has closed more than \$425 million in sales, involving urban mixed-use projects and including land, condominiums, apartments and commercial uses throughout the Southeast. Linda handles listings and identifies assets for acquisition to clients, frequently working for buyers on an assignment basis. She has completed numerous Broker Opinion-of-Value reports and can provide debt financing and equity sources.

## Professional Affiliations & Designations

### **Atlanta Commercial Board Million Dollar Club**

Phoenix Award Recipient, *15+ Years in the Million Dollar Club*

Top Five Land Producer, *1994, 1998, 2004, 2006*

Top Ten Land Producer, *1994, 1998, 2001, 2004, 2006*

**State of Georgia**, Licensed Real Estate Agent

**Atlanta Commercial Board of Realtors**, Life Member

**Urban Land Institute**, Member

## Educational Background

**University of Miami, Coral Gables, Florida**

Master of Business Administration

**Gustavus Adolphus College, St. Peter, Minnesota**

Bachelor of Arts, Psychology/Spanish

Vice Chair, Board of Trustees, 2003+

## Significant Transactions

**Project, Location/Atlanta County, Acres**

Laurel Canyon, Cherokee, 960

Great Sky, Cherokee, 932

Millbridge & Cureton, Charlotte, NC Metro, 685 acres/413 lots

Holsenbeck Farm, Barrow, 617

WaterLace, Fayette, 595

Walden Park, South Fulton, 591

Fieldstone, Forsyth, 535

Lakes at Cedar Grove, South Fulton, 530

Wild Timber, Gwinnett, 312

Forest Creek, Cherokee, 285

Sugarmill, North Fulton, 265

Towne Mill, Cherokee, 245 acres/161 lots

Waldon Park, Clayton, 167

Brookside Crossing, Gwinnett, 166

Twin Creeks, Forsyth, 117

Burnt Hickory Registry, West Cobb, 116

Waterside at Chattahoochee River, City of Peachtree Corners, 115

Bon Secour Village, Gulf Shores, AL, 66 acres/35 lots

Dean Gardens, City of Johns Creek, 58

Tyler Perry Former Studios (including sound stages, office buildings and vacant land), City of Atlanta, 57

Hamilton Mill Village, Gwinnett, 5.47

Park Avenue (Buckhead), City of Atlanta, 2.7

Midtown Atlanta, City of Atlanta, 1.28

*Linda has also sold land, lots and buildings in various other Georgia counties not listed above, including Walton, Spalding, and Henry.*