

David Beak

Managing Director

NAI Brannen Goddard

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Scope of Responsibilities

David Beak is specialist in industrial, flex and suburban office property investment sales. Since 1988, he has completed more than 2,000 real estate transactions in excess of 75 million square feet. He represents a variety of real estate investors including major developers, private equity, wealthy family offices, lenders, local investors, REITs, insurance companies and pension funds.

Professional Affiliations & Designations

NAI Global

Top Producer, 2017, 2018, 2019, 2020

Elite Performer Award

CCIM Designation, Candidate

State of Georgia, Licensed Real Estate Agent

Atlanta Commercial Board of Realtors, Member

Georgia Association of Realtors, Member

National Association of Realtors, Member

Educational Background





University of Georgia Athens, Georgia

Bachelor of Arts, Computer Science

Significant Transactions

Representative Clients, Size

Monarch Properties, 2,000,000

WP Carey, 1,700,000

Block & Co., 1,500,000

Mimms Enterprises, 1,500,000

Equus Capital Partners, 1,200,000

TPG Capital, 1,00,000

SK Realty Management, 841,000

Goddard Investment Group, 758,000

Cobalt Capital Partners, 750,000

Counsel RB, 750,000

Exeter Property Group, 730,000

Johnson Hailey, 720,000

Covington Capital, 650,000

Hilco, 650,000

Hollingsworth Capital Partners, 640,000

Hillwood Properties, 600,000

Gramercy Capital, 600,000

Real Op Investments, 571,000

Perceptive Capital, 546,000

Weaver & Woodbery, 540,000

The Ardent Companies, 470,000





Williams Family, 410,000

Brennan Investment Group, 406,000

Rubicon, 340,000

Cabot Properties, 300,000

Citibank, 300,000

First Industrial Realty Trust, 300,000

HighStreet Realty, 300,000

Travelers Insurance, 300,000

Blackstone Group, 275,000

Dalfen Industrial, 260,000

GE Capital, 260,000

Berkeley Capital, 250,000

CMD Realty, 250,000

DCT Industrial Trust, 250,000

Black Creek Group, 240,000

PNC Bank, 225,000

Circle Industrial, 197,000

STAG Industrial, 180,000

KKR & Co., Inc, 162,000