



### Curtis Berlin, SIOR

Executive Vice Chairman

NAI Ohio Equities, LLC

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### Scope of Responsibilities

Specializing in Warehousing/Manufacturing Facilities Landlord/Seller Representation Tenant/Buyer Representation Consulting

### Background & Experience

Curt is one of NAI Ohio Equities Top Producers and has been involved in commercial real estate since 1987. His focus and expertise are in the industrial sector with a specialization in landlord and tenant representation, as well as industrial investment sales. His scope of services include negotiation of lease and sale contract, creating and implementing leasing and sales marketing programs, consulting, property valuation (BOVs), lease vs sale comparison analysis, lease comparison analysis, and investment analysis. He works with a wide range of clients on a local, regional and national basis.

### Professional Affiliations & Designations

SIOR - Society of Industrial and Office Realtors CCIIR - Columbus Commercial, Industrial, Investment Realtors

### Educational Background

BSBA 1983 Ohio State University MBA 1986 Ohio State University

### Significant Transactions

2100 McGaw Road - 100,000 sq. ft. - Sale - \$1,060,000 1575 Frebis Avenue - 162,076 sq. ft. - Lease - \$826,587 2120 New World Drive - 97,200 sq. ft. - Lease - \$1,717,292 Rickenbacker Pkwy - 407,000 sq. ft. - Sale - \$13,600,000 6290 Opus Drive - 314,000 sq. ft. - Lease - \$1,439,107 3100 Creekside Pkwy - 340,000 sq. ft. - Sale - \$9,690,000 4700 Fisher Road - 307,000 sq. ft. - Sale - \$4,200,000 2035 Innis Road - 265,000 sq. ft. - Lease - \$1,192,918 475 N. High Street - 208,000 sq. ft. - Lease - \$2,965,193